

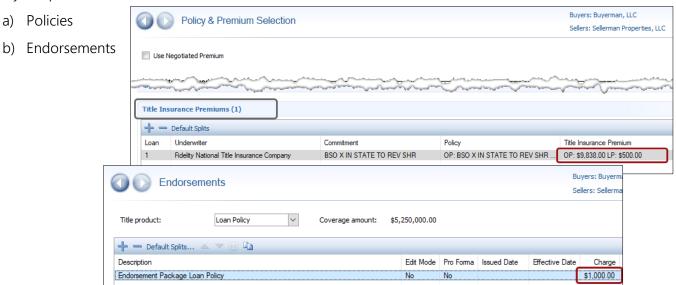
Adding Entries on In State Title Only Orders

This job aid provides the steps to enter revenue share entries when NCS FNT CA is issuing the policy (in-state properties) on Title only orders.

IMPORTANT: To calculate the revenue share entries properly, the premiums for policies and endorsements must be entered **prior** to adding the revenue share entries.

Verify Policy Premiums and Endorsements

1. Verify the premiums are entered for the,



If premiums are shown, continue on to the section applicable to your transaction. If premiums are not shown, refer to the **Open Order – Checklist for Opening Orders** job aid for steps to enter premiums before proceeding.

- > Revenue Share Two-way Split Direct Operation (In Family) & Third Party (Out of Family)
- > Revenue Share Split with Direct Operation (In Family)
- Revenue Share Split with Third Party (Out of Family)

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Adding Entries on In State Title Only Orders

Revenue Share Two-way Split Direct Operation (In Family) & Third Party (Out of Family)

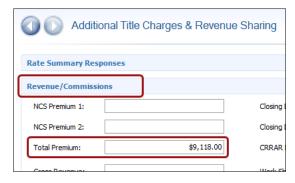
Complete all steps outlined below in the Revenue Share Split with Direct Operation (In Family) and the Revenue Share Split with Third Party (Out of Family).

NOTE: If the payment to the **Share with Outside Agent (Lexington/Kensington)** Contact (**O-Other (Customer)**) is to be sent **prior** to issuing the invoice to the **Direct Operation (In-Family)** Contact (**T2**),

Refer to step 12 in the Revenue Share Split with Third Party (Out of Family) section.

Revenue Share Split with Direct Operation (In Family)

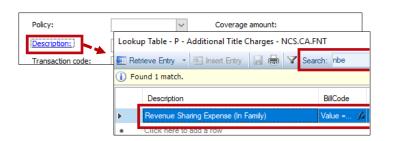
- 1. Navigate to the **Additional Title Charge & Revenue Sharing** screen
- 2. Click the Revenue/Commissions more/less bar
- 3. Verify the **Total Premium** is populated



- 4. Enter the **Revenue Share** entry
 - a) Click the **Add Additional Title Charges** icon to add an **(Empty)** entry

With the newly added entry selected in the grid,

- b) Click the **Description** link
- c) In the **Search** field, enter **NBE**; press **Enter** key
- d) Double-click the corresponding entry to pull into your order

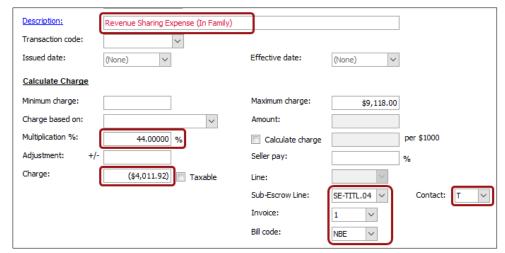


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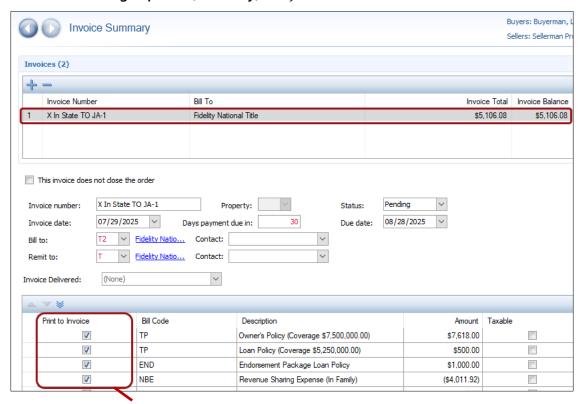


Adding Entries on In State Title Only Orders

- 5. Verify/adjust the,
 - a) Multiplication %
 - b) **Charge** = populates as a negative amount
 - c) **Sub-Escrow Line** is assigned
 - d) Invoice = 1
 - e) Bill code = NBE
 - f) Contact = T



- 6. Navigate to the Title Billing and Recordings screen
- 7. Verify charges on **Invoice 1** include,
 - » Premiums
 - » Endorsements
 - » Any other title charges
 - » Revenue Sharing Expense (In Family) entry is shown as a deduction



8. Prior to issuing the invoice, uncheck the **Print to Invoice** check box for any fees/revenue share entries not to be reflected in the **Invoice Total**



Adding Entries on In State Title Only Orders

Revenue Share Split with Third Party (Out of Family)

- 1. Navigate to the **Order Contacts** screen
- Verify the Other (Customer) Contact (i.e., Lexington National Land Services)



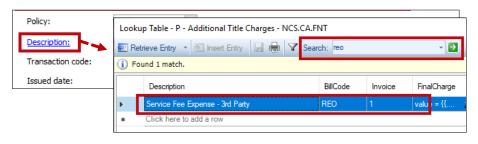
- 3. Navigate to the Additional Title Charge & Revenue Sharing screen
- 4. Click the Revenue/Commissions more/less bar
- 5. Verify the **Total Premium** is populated



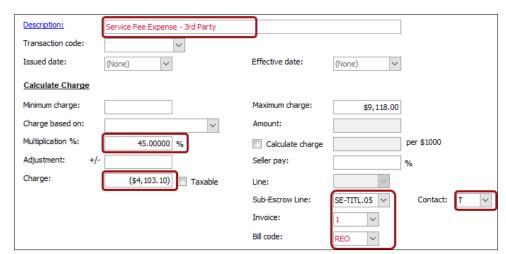
- 6. Add the Service Fee Expense 3rd Party entry
 - a) Click the **Add Additional Title Charge** icon to add an **(Empty)** entry

With the newly added entry selected in the grid,

- b) Click the **Description** link
- c) In the **Search** field, enter **REO**; press **Enter** key
- d) Double-click the **Service Fee Expense 3rd Party**entry



- 7. Verify/adjust the,
 - a) Multiplication %
 - b) **Charge** = populates as a negative amount
 - c) **Sub-Escrow Line** is assigned
 - d) Invoice = 1
 - e) Bill code = REO
 - f) Contact = T



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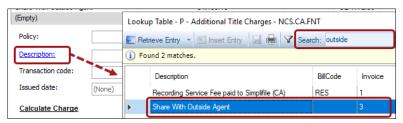


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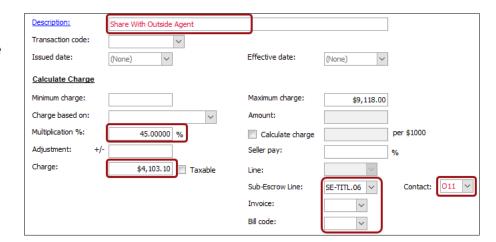
- 8. Add Share with Outside Agent (Lexington/Kensington) entry
 - a) Click the **Add Additional Title Charge** icon

With the newly added entry selected in the grid,

- b) Click the **Description** link
- c) Locate the **Share with Outside Agent** entry
- d) Double-click to pull into your order



- 9. Verify/adjust the,
 - a) Multiplication %
 - b) **Charge** = the **Service Fee Expense** populates as a positive amount
 - c) **Sub-Escrow Line** is assigned
 - d) Invoice = blank
 - e) **Bill code** = blank
 - f) Contact = O-Other (Customer)

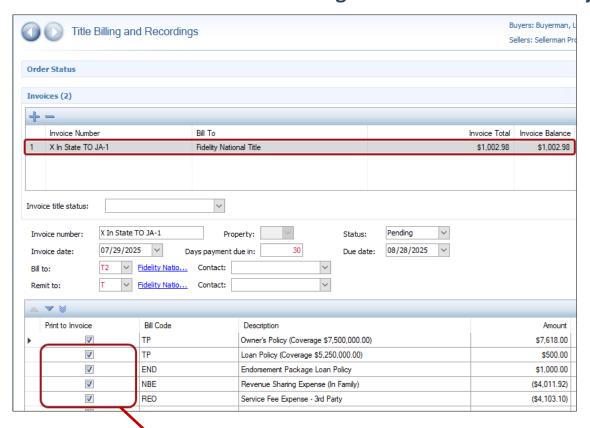


- 10. Navigate to the **Title Billing and Recordings** screen
- 11. Verify charges on Invoice 1 include,
 - » Premiums
 - » Endorsements
 - » Any other title charges
 - » Service Fee Expense 3rd Party entry is shown as a deduction

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12. Prior to issuing the invoice, uncheck the **Print to Invoice** check box for any fees/revenue share entries not to be reflected in the **Invoice Total**

REMEMBER: If the payment to the **Share with Outside Agent (Lexington/Kensington)** Contact (**O-Other (Customer)**) is to be sent **prior** to issuing the invoice to the **Direct Operation (In-Family)** Contact (**T2**),

1. Uncheck the **Print to Invoice** check box for **REO Service Fee Expense – 3rd Party** deduction