

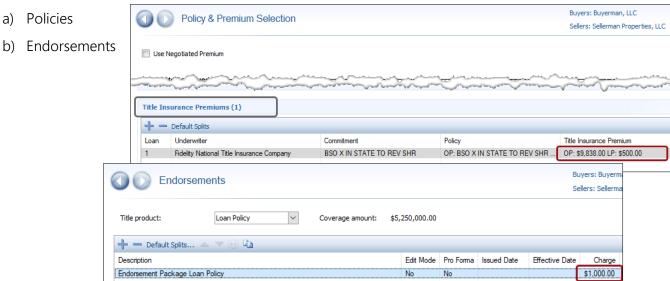
Adding Entries on In State Title & Escrow Orders

This job aid provides the steps to enter revenue share entries when NCS FNT CA is issuing the policy (in-state properties) on Title & Escrow orders.

IMPORTANT: To calculate the revenue share entries properly, the premiums for policies and endorsements must be entered **prior** to adding the revenue share entries.

Verify Policy Premiums and Endorsements

1. Verify the premiums are entered for the,



If premiums are shown, continue on to the section applicable to your transaction. If premiums are not shown, refer to the **Open Order – Checklist for Opening Orders** job aid for steps to enter premiums before proceeding.

- Revenue Share Two-way Split (In Family) & Third Party (Out of Family)
- > Revenue Share Split with Direct Operation (In Family)
- Revenue Share Split with Third Party (Out of Family)

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Revenue Share Two-way Split (In Family) & Third Party (Out of Family)

Complete all steps outlined below in the Revenue Share Split with Direct Operation (In Family) and the Revenue Share Split with Third Party (Out of Family).

Revenue Share Split with Direct Operation (In Family)

- 1. Navigate to the **Additional Title Charge & Revenue Sharing** screen
- 2. Click the **Revenue/Commissions** more/less bar
- 3. Verify the **Total Premium** is populated

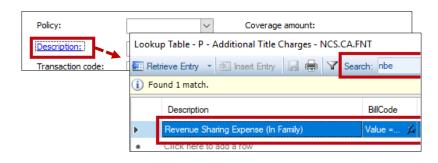


4. Enter the Revenue Share entry

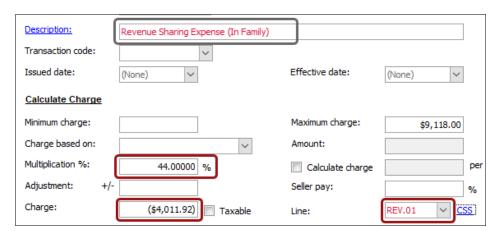
a) Click the **Add Additional Title Charges** icon to add an **(Empty)** entry

With the newly added entry selected in the grid,

- b) Click the **Description** link
- c) In the **Search** field, enter **NBE**; press **Enter** key
- d) Double-click the corresponding entry to pull into your order



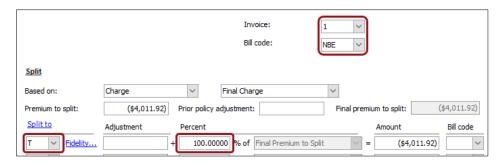
- 5. Verify/adjust the,
 - a) Multiplication %
 - b) **Charge** = populates as a negative amount
 - c) Line = REV.01





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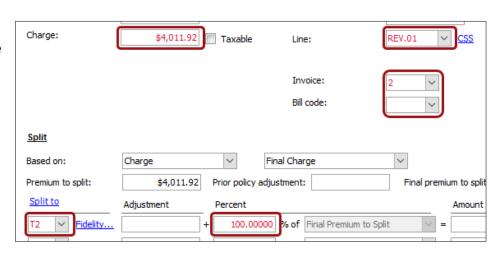
- d) Invoice = 1
- e) Bill code = NBE
- f) Split to = T
- g) **Percent = 100**%



- 6. Add Revenue Share to T2 (Direct Op In Family) entry
 - a) Click the **Add Additional Title Charge** icon to add an **(Empty)** entry
 - b) In the Description field, manually enter Revenue Share to T2 (Direct Op In Family)



- 7. Enter/select the,
 - a) Charge = enter
 Revenue Share Expense
 amount (above) as a
 positive amount
 - b) Line = REV.01
 - c) Invoice = 2 for verification only, Escrow disburses through settlement
 - d) **Bill code** = blank
 - e) Split to = T2
 - f) **Percent = 100%**



NOTE: If the order has multiple properties, CRRAR validation rules require the Revenue Share entries be associated with only **ONE** property. Escrow users can refer to <u>Associating Revenue Share with One Property</u> for the steps to complete.

Revenue Share Split with Third Party (Out of Family)

- 1. Navigate to the **Order Contacts** screen
- 2. Verify the **Other (Customer)** Contact (i.e., **Lexington National Land Services**)
- Navigate to the Additional Title Charges & Revenue Sharing screen



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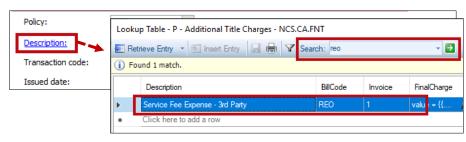


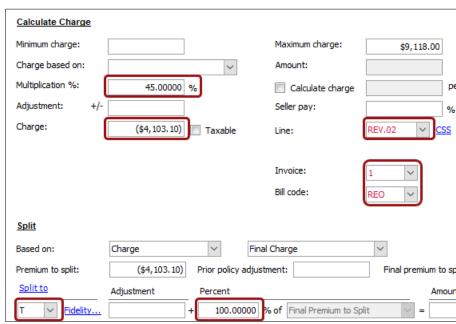
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- 4. Add the Service Fee Expense 3rd Party entry
 - a) Click the **Add Additional Title Charge** icon to add an **(Empty)** entry

With the newly added entry selected in the grid,

- b) Click the **Description** link
- c) In the **Search** field, enter **REO**; press **Enter** key
- d) Double-click the **Service Fee Expense 3rd Party**entry
- 5. Verify/adjust the,
 - a) Multiplication %
 - b) **Charge** = populates as a negative amount
 - c) Line = REV.01 or REV.02
 - a) **Invoice** = **1**
 - d) Bill code = REO
 - e) Split to = T
 - f) **Percent = 100**%

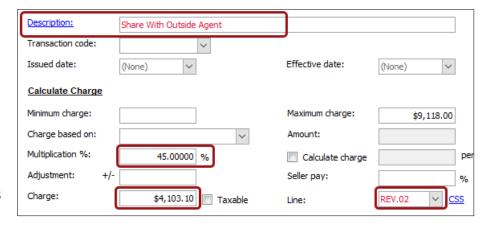




- 6. Add Share with Outside Agent (Lexington/Kensington) entry
 - a) Click the **Add Additional Title Charge** icon

With the newly added entry selected in the grid,

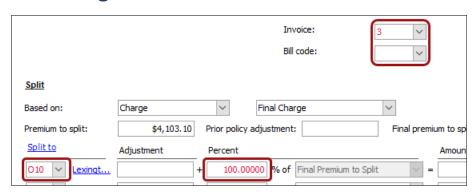
- b) Click the **Description** link
- c) Locate the Share withOutside Agent entry
- d) Double-click to pull into your order
- 7. Verify/adjust the,
 - a) Multiplication %
 - b) **Charge** = the populates as a positive amount
 - c) Line = select same line selected in step 5c





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- d) Invoice = 3 for verification only, Escrow disburses through settlement
- e) Bill code = blank
- f) Split to = O-Other (Customer) Contact for Lexington/Kensington
- g) **Percent = 100**%



NOTE: If the order has multiple properties, CRRAR validation rules require the Revenue Share entries be associated with only **ONE** property. Escrow users can refer to <u>Associating Revenue Share with One Property</u> for the steps to complete.

- 8. Navigate to the **Title Billing and Recordings** screen
- 9. Verify charges on,
 - a) Invoice 1 includes,
 - Premiums
 - Endorsements
 - Any other title charges
 - ▶ Revenue Sharing Expense (In Family) and Service Fee Expense 3rd Party entries are shown as a deduction
 - b) **Invoice 2** = amount owed to **T2 In Famliy** Contact
 - c) Invoice 3 = amount owed to O (Customer) Contact

REMINDER: These are for verification only; Escrow disburses through settlement.



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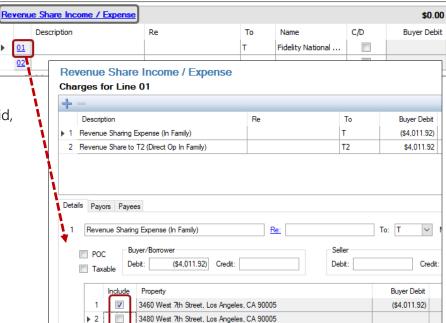


Adding Entries on In State Title & Escrow Orders

CRRAR: Associating Revenue Share with One Property

If the order has multiple properties, CRRAR validation rules require the Revenue Share entries be associated with only **ONE** property.

- Navigate to the **Statement** Charges screen
- 2. Locate the **REV.01** line
- 3. Click the **Line number** link
- 4. On the **Details** tab, in the property grid, uncheck all properties except one
- 5. Repeat step 4 for each line in the grid
- 6. Click the **Close** button
- 7. Repeat steps 3-6 for REV.02 line



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