

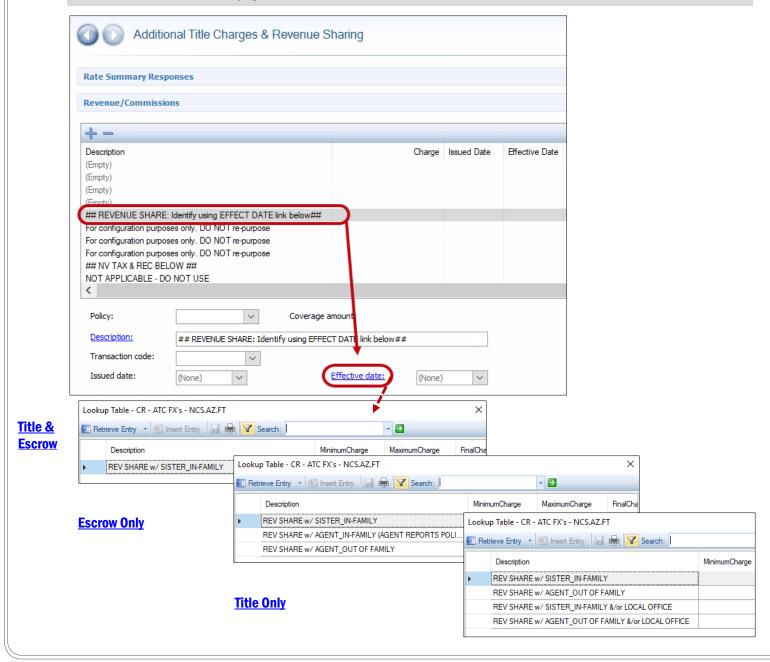
COMMERCIAL: REVENUE SHARING – AZ – NCS FNT PHOENIX

Adding Revenue Sharing Entries

Follow these steps to enter revenue sharing entries.

- 1. Navigate to the Additional Title Charges & Revenue Sharing screen
- 2. In the grid, highlight the ##REVENUE SHARE: Identify using EFFECT DATE link below## entry
- 3. Click the **Effective date** link (below the grid)
- 4. Double-click the applicable **Rev Share** entry

NOTE: The Lookup Table is filtered by **Order type** and only applicable choices are displayed. Refer to **Appendix**: **Lookup Table Details** using the below links for each Transaction Type for more information (i.e., scenarios, bill codes, payors, etc.).



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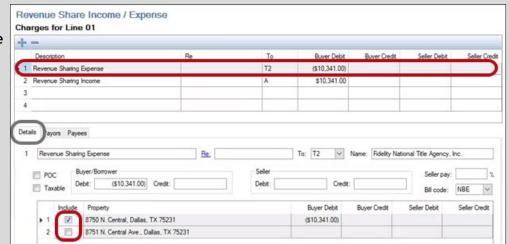
Adding Revenue Sharing Entries

The grid is updated with the **Revenue Sharing Expense/Income** entry and corresponding amounts as shown in the below examples.



NOTE: If the order has multiple properties, CRRAR validation rules require the **Revenue Share Income/Expense** entries be associated with only **One** property.

- 1. Navigate to the **Statement Charges** screen
- 2. Click the **Line number** link of the **Revenue Share Income/Expense** entry
- 3. In the grid, select the **Revenue Sharing Expense** entry
- 4. On the **Details** tab (below the grid), uncheck the **Include** check box for all but one property
- 5. Highlight the **Revenue Sharing Income** entry
- 6. Repeat step 4



5. Navigate to the Order Transactions screen to verify disbursement details, if needed

Changing Revenue Share Scenario Entries

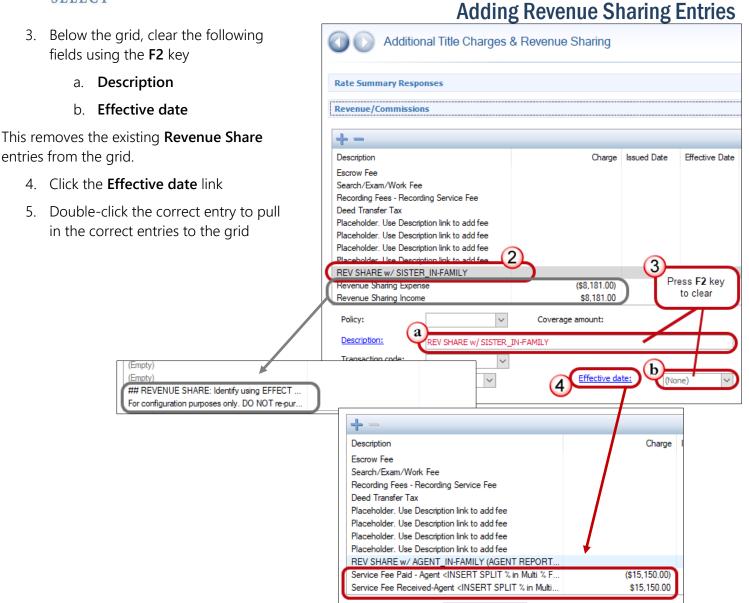
Follow these steps if you need to change the revenue sharing scenario after one has already been pulled in.

- 1. Navigate to the **Additional Title Charges & Revenue Sharing** screen
- 2. Select the **##REVENUE SHARE**: entry in the grid

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APPENDIX: Title Only/Import Transaction Type

SCENARIO	Transaction Type	Split	ATC Description	Bill Code	Payor	Payee	Scenario Details
REV SHARE W/ AGENT_OUT OF FAMILY NCS PHX issues policy	Title Only/ Import	<\$10k then 40% retained by Orig office & NCS gets 60% >\$10k then 50% retained by Orig office & NCS gets 50%	Service Fee Expense - 3rd Party	REO	т	E	Maricopa, Pinal Property (Phoenix NCS territory)
REV SHARE w/ SISTER_IN- FAMILY NCS PHX issues policy	Title Only/ Import	<\$10k then 44% retained by Orig office & NCS gets 56% >\$10k then 54% retained by Orig office & NCS gets 46% >\$100k then 60% retained by Orig office & NCS gets 40%	Revenue Sharing Expense	NBE	Т	E	Maricopa, Pinal Property (Phoenix NCS territory)
REV SHARE W/ AGENT_OUT OF FAMILY &/or LOCAL OFFICE NCS PHX issues policy	Title Only/ Import	INITIAL SPLIT: <\$10k then 40% retained by Orig office & NCS gets 60% >\$10k then 50% retained by Orig office & NCS gets 50%	Service Fee Expense - 3rd Party	REO	Т	E	South AZ Counties: Cochise, Pima, Santa Cruz OR North AZ Counties: Apache, Coconino, Navajo, Yavapai
		SUBSEQUENT SPLIT For S. AZ & N. AZ: <\$10k then 20% total prem to Local FNF Op >\$10k then 15% total prem to Local FNF Op	Revenue Sharing Expense	NBE	Т	Т2	
			Revenue Sharing Income	NBI	n/a	T2	
REV SHARE w/ SISTER_IN- FAMILY &/or LOCAL OFFICE NCS PHX issues policy	Title Only/ Import	INITIAL SPLIT: <\$10k then 44% retained by Orig office & NCS gets 56% >\$10k then 54% retained by Orig office & NCS gets 46% >\$100k then 60% retained by Orig office & NCS gets 40%	Revenue Sharing Expense	NBE	Т	E	South AZ Counties: Cochise, Pima, Santa Cruz OR North AZ Counties: Apache, Coconino, Navajo, Yavapai



SCENARIO	Transaction Type	Split	ATC Description	Bill Code	Payor	Payee	Scenario Details
		SUBSEQUENT SPLIT For S. AZ & N. AZ: <\$10k then 20% total prem to Local FNF Op >\$10k then 15% total prem to Local FNF Op	Revenue Sharing Expense	NBE	Т	Т2	
			Revenue Sharing Income	NBI	n/a	T2	
REV SHARE w/ SISTER_IN- FAMILY &/or LOCAL OFFICE NCS PHX issues policy	Title Only/ Import	INITIAL SPLIT: <\$10k then 44% retained by Orig office & NCS gets 56% >\$10k then 54% retained by Orig office & NCS gets 46% >\$100k then 60% retained by Orig office & NCS gets 40%	Revenue Sharing Expense	NBE	Т	E	West AZ Counties: La Paz, Mohave Phoenix NCS is the originating office. Share Standard Premium ONLY. Does NOT include endorsements. Does NOT include concurrent Loan Policy.
		SUBSEQUENT SPLIT For W. AZ: <\$10k then 56% total prem to Local FNF Op >\$10k then 44% total prem to Local FNF Op	Revenue Sharing Expense	NBE	Т	Т2	
			Revenue Sharing Income	NBI	n/a	T2	

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APPENDIX: Escrow Only Transaction Type

SCENARIO	Transaction Type	Split	ATC Description	Bill Code	Payor	Payee	Scenario Details
			Service Fee Paid - Agent	ABE	Т2	T2	NON-AZ property. NCS Not originating office
REV SHARE w/ AGENT_IN-FAMILY (AGENT REPORTS POLICY VIA TRAX)	Escrow Only	% negotiated	Service Fee Received-Agent	ABI	n/a	A	
REV SHARE w/ AGENT_OUT OF FAMILY	Escrow Only	Property in: Alabama, Louisiana, Mississippi, Arkansas <\$10k then 60% retained by LOCAL office & NCS gets 40% >\$10k then 50% retained by LOCAL office & NCS gets 50%	Service Fee Expense-3rd Party	REO	Т2	Т2	NON-AZ property. NCS Not originating office
		Property in: ALL Other States: % negotiated	Service Fee Income-3rd Party	REF	n/a	A	
REV SHARE w/ SISTER_IN-FAMILY	Escrow Only	Property in: Alabama, Louisiana, Mississippi, Arkansas <\$10k then 60% retained by LOCAL office & NCS gets 40% >\$10k then 50% retained by LOCAL office & NCS gets 50%	Revenue Sharing Expense	NBE	Т2	T2	NON-AZ property. NCS Not originating office
		Property in: ALL Other States: <\$10k then 56% retained by LOCAL office & NCS gets 44% >\$10k then 46% retained by LOCAL office & NCS gets 54% >\$100k then 60% retained by Orig office & NCS gets 40%	Revenue Sharing Income	NBI	n/a	A	



APPENDIX: Title & Escrow Transaction Type

SCENARIO	Transaction Type	Split	ATC Description	Bill Code	Payor	Payee	Scenario Details
REV SHARE W/ SISTER INJEAMILY	REV SHARE w/ SISTER_IN-FAMILY NCS PHX issues policy Title & Escrow	<\$10k then 44% retained by Orig office & NCS gets 56% >\$10k then 54% retained by Orig office & NCS gets 46% >\$100k then 60% retained by Orig office & NCS gets 40%	Revenue Sharing Expense	NBE	Т	Т	South AZ Counties: Cochise, Pima, Santa Cruz OR North AZ Counties: Apache, Coconino, Navajo, Yavapai
NCS PHX issues policy			Revenue Sharing Income	NBI	n/a	T2	
REV SHARE w/ SISTER_IN-FAMILY NCS PHX issues policy	Title & Escrow	<\$10k then 56% retained by LOCAL office & NCS gets 44% >\$10k then 46% retained by LOCAL office & NCS gets 54% >\$100k then 60% retained by Orig office & NCS gets 40%	Revenue Sharing Expense	NBE	Т	T2	West AZ Counties: La Paz, Mohave Phoenix NCS is the originating office. Share Standard Premium ONLY. Does NOT include endorsements.
			Revenue Sharing Income	NBI	n/a	Т2	
REV SHARE w/ OUT OF FAMILY NCS PHX issues policy	Title & Escrow	% Negotiable	Service Fee Expense - 3rd Party	REO	Т	т	
			Service Fee Income-3rd Party	REF	n/a	Т2	